

Soboba Economic Development Corporation Pre-Screening Form



Opportunity: _____	Date: _____	Point Value
Financial Questions		
1. Will the Opportunity generate immediately cash flow for SEDC?		1 2 3 4 5
2. Will the Opportunity generate additional tax revenue for the Tribe?		1 2 3 4 5
3. Is the Opportunity a going concern? (Is the company financially stable enough to meet obligations and continue business)		1 2 3 4 5
4. Does SEDC's acquisition lead to new competitive or comparative advantage for the potential Opportunity going forward?		1 2 3 4 5
Operational Questions		
5. Is there a thorough business plan that can be validated for the Opportunity?		1 2 3 4 5
6. Does the Opportunity support, promote, leverage, or capitalize on the core business lines and resources of SEDC or the Tribe?		1 2 3 4 5
7. Is there a qualified management team associated with the Opportunity?		1 2 3 4 5
8. Have all regulatory approvals been obtained?		1 2 3 4 5
9. Is the Opportunity a start-up or greenfield investment? (Greenfield investment requires land to build a brick-and-mortar building from the dirt or greenfield).		1 2 3 4 5
Cultural Questions		
10. Does the Opportunity conflict with any key positions or political stances of the SEDC or the Tribe?		1 2 3 4 5
11. Is the Opportunity located within California and the Region surrounding the Tribe's reservation?		1 2 3 4 5
Total Points Value:		

- Total Point Value Possible (55)
- Board Member's will numerically rank the outlined sections as identified 1-5.
- Board Members will utilize corresponding numbered lines for clarification when needed.

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1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

10. _____

11. _____